
VACUUM INSULATION PANEL



GLOBAL ASSOCIATION

Prospect members



Very high priority

Name	Details	Recent update & next steps
Vaku Isotherm (Ger, man)	Calls before and after Barcelona to introduce VIPA and discuss priorities	Very likely to join in 2017, will send application form before 5 December
C-safe (US, man)	- Several contacts since 2013 - Focused on appliances/packaging - Very interested, but fee is expensive	- Trying to convince management - Contacted again in view of 2017 (Nov 16)
BSH Group (Ger, AM)	- Part of Bosch group - Attended IVIS 2015	Phone call on 10/11, interested in joining, will discuss internally before 5 December
The Vac (Ger, sup)	- Calls and emails since 2013 - Call on Nov 2016	- Might be interested in developing the quality rules of the label - Agreed to discuss again at the end of 2016
Rockwool (De, AM)	Met in 2015, already applied for AM	Contacted on new membership categories, call on mid-Nov 16
Saint Gobain (Fr, AM)	- Attended 2013 meeting - Member of CEN TC88/WG11 - Decided not to join in 2013	Contacted on new membership categories (Nov 16)

High priority

Name	Details	Next steps
Owens Corning (US, man)	Funding member, left in 2014 (little US focus)	Contacted again for 2017
Panasonic (Jap, man)	Phone calls before and after Barcelona	Decision on membership to be taken in view of March 2017
LG Hausys (Kor, man)	Several emails since 2013, never replied	- Contact again - Members to contact/provide new contacts?
Variotec (De, man)	Interested, several mails and calls but never sent application form	- Contacted again after Barcelona on 2017 activities - Members to contact?
Byucksan Cooperation (Kor, AM)	- Requested info on VIPA - Company is considering producing VIPs	Contacted on new membership category (email)
GE appliances (US, AM)	Received PR	Contact on new membership category (email)

Mid priority

Name	Details	Next steps
Cabot Corp (US, man)	Contacted several times since 2013, no feedbacks	Contacted again Nov 2016
American Aerogel (US, man)	Contacted several times since 2013, no feedbacks	Contacted again Nov 2016
Coolpac (US, man)	Contacted before and after IVIS 2015, no feedbacks	Contacted again Nov 2016
Chuzhou Yinxing Electric (Chi, man)	- Signed membership application form after IVIS 2015 but never paid fee - Miaotian also tried to contact	- Look for new contacts - Send them PR in Chinese
Siltherm (Chi, man)	Exchange of emails in 2015, attended IVIS 2015, never replied after that	Send them PR in Chinese
Kuraray (Jap, sup)	- Met at IVIS 2015 - Not joining, might reconsider in future	Contacted again Nov 2016
Dow Corning (US, sup)	Contacted since 2013, Gubbels not involved anymore in VIP	Contacted colleagues in Annex65
CMR Group (Be, sup)	Annex 65 Member	Contacted again Nov 2016
Daw (Ger, sup)	CEN TC88/WG11	Contacted again Nov 2016

Mid priority



Name	Details	Next steps
Termokir (Isr, AM)	Construction supplies manufacturer and distributor	Contacted on new membership category (email)
Swisspor (Swi, AM)	User of VIPs	Contacted on new membership category (email)
Sager (Swi, AM)	- Attended IVIS 2015 - Received PR	Contacted on new membership category (email)
Steico (Ger, AM)	CEN TC88/WG11	Contacted on new membership category (email)
Arcelik (Tur, AM)	Member of Annex65	Contacted on new membership category (email)

Low priority

Name	Details	Next steps
3M (US, sup)	- Met at IVIS 2015 - Potentially interested - Contacted via email, never replied	Find right people in the company, phone calls
Asahi Fiber Glass (Jap, sup)	- Met at Annex 65 meeting (R. Caps) - Requested info in person but never replied to emails	Members to contact them?
International Converters (US, sup)	Several emails since 2014, never replied	Members to contact them?
Polyglass (Mal, sup)	- Invited to 2013 meetings - Never replied	Keep in the mailing list
Toppan (Jap, sup)	- Annex65 - Film barrier producer	Keep in the mailing list
Thermal Visions (US, man)	- Emails and calls since 2014 - Too small - Focus on US	Contact again
Pittsburgh Corning (US, sup)	CEN TC88/WG11	Keep in the mailing list

Low priority

Name	Details	Next steps
Amcor (Aus, AM)	• Produces laminates, foil, coatings • Call Oct 2016 • Will attend IVIS 2017	• Keep in the mailing list
Sekisui Alveo (Swi, AM)	• Manufacturer of polyolefin foams • CEN TC88/WG11	• Keep in the mailing list
Recticel (Be, AM)	• Manufacturer of polyurethane foam product	• Keep in the mailing list
Shanghai Zijiang Colour Printing (Chi, sup)	• Met at IVIS 2015 • Potentially interested, sent info as follow up, never replied.	• Send them PR in Chinese
Han Jiang (Chi, sup)	• Met at IVIS 2015 • Chinese fiber glass producer	• Send them PR in Chinese
Shenkai Packaging (Chi, man)	• Met at IVIS 2015 • Focus on packaging • Never replied to emails	• Send them PR in Chinese
HDEG (Chi, sup)	• Producers of getters, asked for info, never followed up	• Send them PR in Chinese

Very low priority (keep in mailing list)

Name	Details
Kevothermal	Gary contacted them, not interested in joining
Hutchinson	- Met at IVIS 2015 - Will not join VIPA, too small
Isoleika	- Contacted in 2015 - Currently not focused on VIPs
DNP	- Met at IVIS 2015 - Not joining, too small, focus on Japan and packaging
OCI	- Met at IVIS 2015 - Not joining for the moment
Goglio	Contacted since 2013, no replies
Whirlpool	Requested info on 2015 associate membership
PCAS	Annex65

Name	Details
J&C International	Requested info on 2015 associate membership
Anthesis-Caleb	- Sustainability consultancy - Member of CEN TC88/WG11
SAES Getters	- Met at IVIS 2015 - VIP small part of business
Shanxi Z Technology	- Met at IVIS 2015 - Focus on China
Strip's	- Met at IVIS 2015 - Produce meters, too small
Thermal Conservation technologies	- Met at IVIS 2015 - Too small
Unicorn	- Met at IVIS 2015 - Too small

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GLOBAL ASSOCIATION

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